



Leading Retail Furniture Company Boosts Efficiency with DataMagine™ Solution

El Dorado Furniture Company, a three-generation family-owned business, is truly an American success story. Established in 1967 by Cuban immigrants as a small store in Miami's Little Havana, the company now includes 10 stores in south Florida with plans in the works for more. El Dorado employs approximately 900 people in a variety of positions – accounting, delivery, human resources, marketing, sales and training – and is ranked among the top 50 furniture stores in the United States.

With an operation that large, the company is deluged with paperwork, including invoices, purchase orders, payroll documents and expense reports. The company faced the challenge of processing these documents quickly and efficiently.

For years, El Dorado Furniture kept its documents in a file room. One of the company's employees was charged with the task of document filing and retrieval. She typically spent the better part of a day locating paperwork, delivering it to the appropriate staff and then retrieving and filing the same documents. Often, copies had to be made and distributed to several managers for approvals.

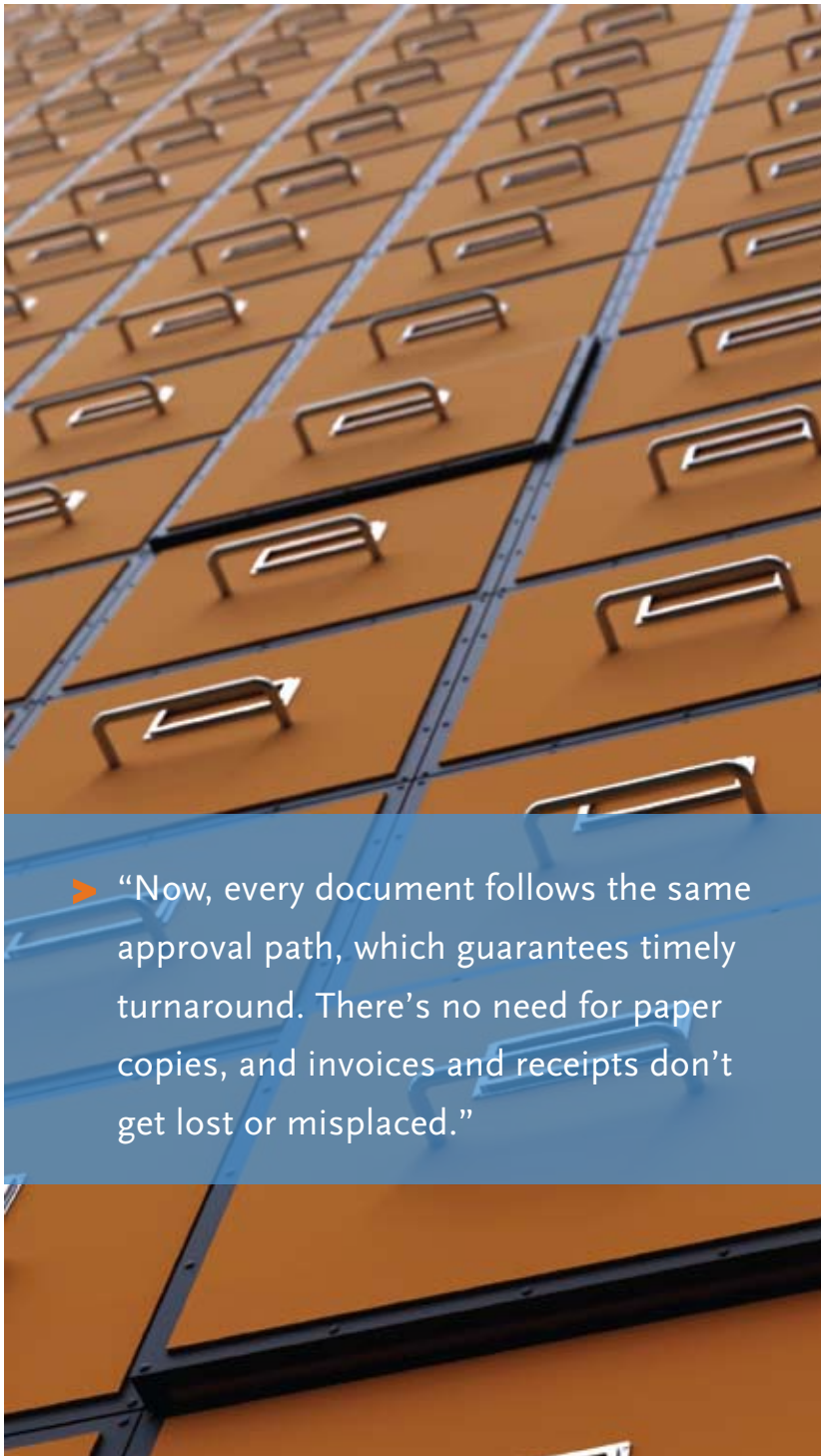
That process was time-consuming and inefficient, said Mariam Cabrera, technology manager at El Dorado Furniture. "There were lost and misplaced

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SOLUTION AT A GLANCE

- > **Industry:** Retail furniture company
- > **Challenge:** Large retail furniture company needed a document management system that was flexible, robust and reliable for scanning, indexing and storing financial documents
- > **Solution:** The DataMagine document management solution by Agilysys, Inc.
- > **Results:** Streamlined efficiency, increased productivity, cost savings



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documents, and paperwork often got bogged down in employee in-boxes. We needed a system that would simplify the record storage and retrieval process and keep the company running smoothly and efficiently.”

Seamless Integration with Leading Retail Software

El Dorado Furniture needed a document management system that would eliminate the paper clutter, particularly in the accounts payable department, where the sheer number of documents was overwhelming.

The company looked at several systems and selected the DataMagine™ document management solution from Agilysys, Inc., which combines robust functionality with easy implementation. Its patented platform-independent technology integrates seamlessly with existing applications with little or no programming required.

The DataMagine solution scans, indexes and retrieves documents and computer reports for e-mailing, faxing or printing and allows staff to exchange documents both internally, between multiple sites, and externally, with vendors and suppliers. Its Web capability is supported by up to 1,000 levels of group and user security, making it one of the most dependable imaging and archiving solutions on the market.

El Dorado Furniture especially appreciated DataMagine’s ability to integrate with business applications that were already in use, most importantly the company’s Escalate Retail ERP software for accounting, customer service, merchandising and sales. “Whenever we look at new technology, one of the first things we consider is integration,” said Cabrera. “DataMagine integrated seamlessly with the Enterprise 1 solution, which was a huge plus for us.”

El Dorado installed the document management solution, along with a scanner, in early 2007. Installation included the database and

the DocFlow, Index Update and Report Archive modules.

Training went smoothly, with an initial eight-hour session that included six employees from the company's accounting department, the first department to use the system. "DataMagine is easy to learn and requires very little instruction," said Cabrera. "Within two weeks, most users were comfortable with it." Now, approximately 20 employees in various departments – from human resources to maintenance — use the DataMagine solution, with Cabrera providing the training.

Increased Productivity, Money Savings

Within weeks, the entire company experienced a vast improvement in efficiency. A designated staff member scans documents into the DataMagine system and then creates batch files, which are coded and entered into the Enterprise 1 solution. At the same time, documents are indexed according to amount, date, invoice number, purchase order number and vendor.

As an extra safety measure, the company runs the DataMagine index update in the background, so that nothing slips through the cracks.

DataMagine's DocFlow module ensures that all documents go through an identical approval process. "Before we installed DataMagine, we didn't have a well-established workflow," said Cabrera. "Managers might approve one invoice via e-mail and another via hard copy." Now, every document follows the same approval path, which guarantees timely turnaround. There's no need for paper copies, and invoices and receipts don't get lost or misplaced.

The system's Report Archive module streamlines the process further by automatically archiving the company's ongoing general business form documents and reports, including invoices, checks, credit memos and purchase orders. The documents are catalogued at the page level using



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up to a dozen key reference fields, which are extracted from the actual printed page. "We can look for a specific value or search for one specific customer and get the information we need within seconds," said Cabrera.

The DataMagine solution also has improved productivity. Employees no longer have to make multiple copies of documents and walk them through the company for approvals. Supervisors are alerted when an invoice has been waiting for approval for more than two days. "That old excuse, 'I didn't know I had that invoice,' just doesn't work anymore," said Cabrera.

Finally, and perhaps most importantly, the system has improved the company's financial bottom line. The automatic notices sent to supervisors serve as a call to action. "A week or two can make a big difference in your terms," said Cabrera. "We are actually saving money by routing and approving invoices in a timelier manner."

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Expansion Planned

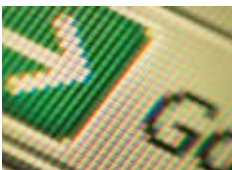
El Dorado Furniture has big plans for the DataMagine solution. Within a year, the company would like to expand the system to all of its stores, so that managers in every location can retrieve and approve documents remotely. The company also wants to archive its entire product catalog so that when an item SKU is entered, a picture of that item will appear on the screen.

In the meantime, the DataMagine solution is helping El Dorado Furniture maximize employee productivity and streamline the entire filing and approval process. The system also has eliminated the paper clutter at the company.

“When we purchased DataMagine, our primary goal was to end the old process of filing,” said Cabrera. “The system has helped us do that and a whole lot more. We’re well on our way to becoming a paperless organization, and now we’re also a much more efficient one.”

Who We Are and What We Do

Agilysys, Inc. is a leading provider of innovative information technology (IT) solutions serving corporate and public-sector customers, with special expertise in select markets, including retail and hospitality. We provide technology solutions – including hardware, software and services – to help customers resolve their most complicated IT needs. Our expertise includes enterprise architecture and high availability, infrastructure optimization, storage and resource management, identity management, and business continuity; along with software and services designed specifically for the retail and hospitality markets. We operate from locations throughout North America, and in the United Kingdom and China, with headquarters in Boca Raton, Florida.



For more information about DataMagine, please call 1-800-241-8768; or visit www.DataMagine.com

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